

We are currently hiring Sales Representatives to work at Spectrum Energy, Inc. Entry-level and experienced Sales professionals are encouraged to apply. Contact us today to schedule a meeting with our Sales Management team to discuss our unique sales opportunities.

Responsibilities:

- Travels throughout New Jersey developing new customer base and maintaining and expanding existing customer relationships with the area of coverage being flexible to representative's needs
- Facilitate an organized and focused beginning to end sales process
- Promote Spectrum Energy's ability to help the customer reduce energy costs

Key Competencies required:

- Outgoing and energetic personality
- Self motivated to achieve and surpass set sales goals
- Willingness to learn new sales processes
- Shown strategic and tactical selling skills with new prospects
- Experience in a sales driven environment is ideal
- Creation of strategic account planning
- An entrepreneurial and go-getter attitude
- Ability to approach consumers as a consultant

Skills Needed:

- Excellent oral and written communication skills
- The ability to work as a standout colleague, independent thinker and autonomously
- You have an upbeat, outgoing, and friendly personality
- You have a high eye for business

Compensation: \$25,000 base annual wage plus uncapped commissions

Spectrum Energy, Inc. located in Maple Shade, NJ is currently, rapidly growing our Sales Representative Team throughout New Jersey. In order to provide a superior customer service experience; we are offer innovative renewable and sustainable

technology available. We are a leading full-service residential and commercial solar provider headquartered in Maple Shade, New Jersey.

Spectrum Energy Inc. is an equal opportunity employer. In accordance with federal, state, and local laws, we do not discriminate on the basis of race, ability, sexual orientation, gender expression, etc.